

ROCKY MOUNTAIN

H A R D W A R E

Dear Valued Distributor,

Due to the continually rising cost of materials and labor, Rocky Mountain Hardware will be implementing a 10% price increase effective January 6th, 2020. This price increase will include all products, except for light fixtures. Light Fixture pricing will remain the same.

New printed price books will be available in February and, as usual, will be delivered to your showroom by your RMH sales reps. Beginning on January 6th, please refer to either of our online price books for our new prices:

<https://www.rockymountainhardware.com/resources/spec-and-pricing-binder>

www.rockymountainhardware.biz

We will offer price protection for projects quoted prior to the increase, valid through March 31st, 2020. To protect a project's pricing please complete the following steps:

1. Login to your [RMH Salesnet Account](#)
2. Open the "[Price Protected Projects](#)" link under Order Entry/Tracking in the left-hand navigation.
3. Follow the outlined instructions on entering your project details to ensure its pricing is protected.

We encourage you to contact your RMH Sales rep with any questions or concerns.

Note: RMH will be closed for the holidays Monday, December 23rd, 2019 – Friday, January 3rd, 2020.

Thank you in advance for your help in making this a smooth transition. We greatly value your partnership and look forward to a successful 2020 with you.

Sincerely,

Rocky Mountain Hardware