



Date: October 29, 2019  
To: All our partners  
Subject: Revision of net prices and project quotes, effective January 1, 2020

Dear partners,

We have launched more than 50 new products since 2018 in our different product lines. We continue to innovate and can already announce that we will be launching new products on January 1, 2020. We will be announcing these new products in the coming weeks.

We will adjust our net prices as well as all project quotes ending at the end of this year. These increases are due to rising raw material costs but be assured that we will remain competitive. We are advising you so that we can work together and plan the next year.

Here is a summary of these increases:

- Net prices and quantities Produits Neptune and Alcove: Between 5% and 7%.
- Net prices Produits Neptune Entrepreneur: Between 5% and 7%.

You will receive our new 2020 net price lists and quantities price lists (electronic versions) shortly.

We will honor the 2019 prices for all orders and project quotes settled before January 1, 2020.

If you have any questions or comments, please contact your sales representative or the under sign.

We take this opportunity to thank you for the trust you have shown over the years.

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