

ALNO, INC.

FINE DECORATIVE HARDWARE, BATHROOM ACCESSORIES,
MIRRORS, AND MIRROR CABINETS

February 1, 2018

To: Valued Alno, Inc. Customer
From: Alno, Inc.
Subject: Alno, Inc. 2018 New Cabinet Hardware Catalog & Price List

"Creations" by Alno, Inc. is pleased to present you with our new **Cabinet Hardware 2018 Product Catalog and Price List**. In order to provide you adequate time to update your ordering systems, the actual effective date for new pricing will be **March 16, 2018**. This new publication completely replaces the 2014 Cabinet Hardware Catalog & Price List and all supplemental Cabinet Hardware price lists.

Alno, Inc. is pleased to offer Matte Black (MB) as an added finish to our most sought after cabinet hardware and bath accessory collections. In Cabinet Hardware, we are introducing the Block, Contemporary I, Contemporary II, Linear, Millennium, Style Cents and Tab Pulls (A960's & A970's) in Matte Black. In Bath Accessories, Contemporary I & II are now available in the Matte Black finish and are ready for purchase.

Unlacquered Brass (PB/NL) is available and in stock in all of our cabinet hardware collections except for Sierra and Style Cents. This natural, living brass finish has exploded with popularity. It will age and patina creating a unique look.

We are excited to offer special finishing for all Alno, Inc. brass based products. If your desired Alno, Inc. finish is not listed in Group 1, 2, or 3 please use Group 4 for Special finish pricing and see the last page of the catalog for its special order form. This form must accompany all special finish orders. Group 4 products are non-cancelable and non-returnable. Please allow 4-6 weeks for all special order finishes. Gold, Pewter, and Antique Nickel are custom finishes. Please contact customer service for pricing and lead-time for these three (3) custom finishes.

Some of our items will be retiring this year. This includes Door Stops, Eclectic, Hinges House Numbers, Mission, Hammered, and (A708's) complete series. Limited inventory is available.

The following collections will be discontinuing their less popular finishes:
We have discontinued all items in the Antique Pewter (AP) finish. Sierra will no longer be offered in IRN and WHBRZ. Block will no longer be offered in CHBRZ. Nicole will no longer be offered in BRZ and CHBRZ. Contemporary I & II will no longer be offered in BARC and CHBRZ. Ornate will no longer be offered in BRZ and CHBRZ. Limited inventory is available.

Please contact your Alno, Inc. representative for display updates.

To receive an excel price list and or digital catalogs please email your request to orders@alnoinc.com.

Please call the Alno, Inc. customer service team at 818-882-6028 if you have any questions. We look forward to hearing from you.

Thank you for your continued support in the sale of Alno, Inc. products.