



December 1, 2016

As 2016 is quickly coming to a close, we would like to say “THANK YOU” for choosing Top Knobs and Atlas Homewares. We recognize that you have many choices for your cabinet hardware needs, and we value your continued loyalty and partnership.

In 2017, Atlas and Top Knobs are introducing exciting new collections, and we are eager to share them with you in the near future. While we prepare for the new we are also reviewing our current products and their pricing.

We have been extremely careful to price product competitively and hold prices whenever possible. In January 2017 we are implementing a very conservative price increase on selected products across both brands. To protect both brands’ competitive positions, many product prices are not changing. For those that are, the increases are minimal.

This letter will serve as advance notification of new prices effective January 1, 2017. Please advise if you need any additional information or data to update your systems. The new price lists are available now on the brands’ respective websites, www.TopKnobs.com and www.AtlasToTheTrade.com. If you need login assistance, please contact customer service.

The printed Top Knobs catalog and price list will be mailed in early December. The Atlas Homewares 2017 price list will ship in the beginning of January. We are looking forward to another exciting year of growth with you.

Thank you for being a key part of our success. We anticipate 2017 will be the most exciting year ever with new products, new marketing, and your continued support.

Please stop by and experience the new collections at KBIS, booth W1157.

If you have any questions or would like more information, please contact your local sales representative or our customer service center.

Thank You

Warren Ramsland
President, Top Knobs