



November 1, 2017

As 2017 draws to a close we would like to thank you for choosing Top Knobs and Atlas Homewares!

Top Knobs is excited to begin 2018 with the introduction of our newest collection, Lynwood, as well as a selection of Ash Gray & Honey Bronze finish additions. Atlas Homewares is also starting the New Year off strong, introducing 7 stylish collections: Elizabeth, Conga, Wadsworth, Tom Tom, Oskar, Kate, and Bradbury. In today's ever changing market these new product offerings will keep your showroom fresh and relevant.

While we prepare for these new launches, we are also reviewing the pricing of our current products. We try to price our products conservatively and hold prices whenever possible; however, we plan to implement a modest price increase of approximately 1.5% across our portfolios effective January 1, 2018. This adjustment will allow us to maintain quality and remain the leading manufacturer of decorative hardware in the industry.

You can find these changes and more in our enclosed 2018 price lists or online at www.TopKnobs.com and www.AtlasToTheTrade.com. To check out our latest exciting designs and finishes, see the enclosed Top Knobs and Atlas Homewares catalogs, also available electronically on our websites.

Your business and continued loyalty are instrumental to our ongoing success and we cannot overstate the value we place on your input. We look forward to continuing our relationship with you in 2018. If you have any questions or would like more information, please contact your local sales representative or our customer service center.

Stop by and experience our new collections for yourself at KBIS, booth W1355.

Thank You

A handwritten signature in black ink that reads 'Warren T Ramsland'.

Warren Ramsland
President, Top Knobs